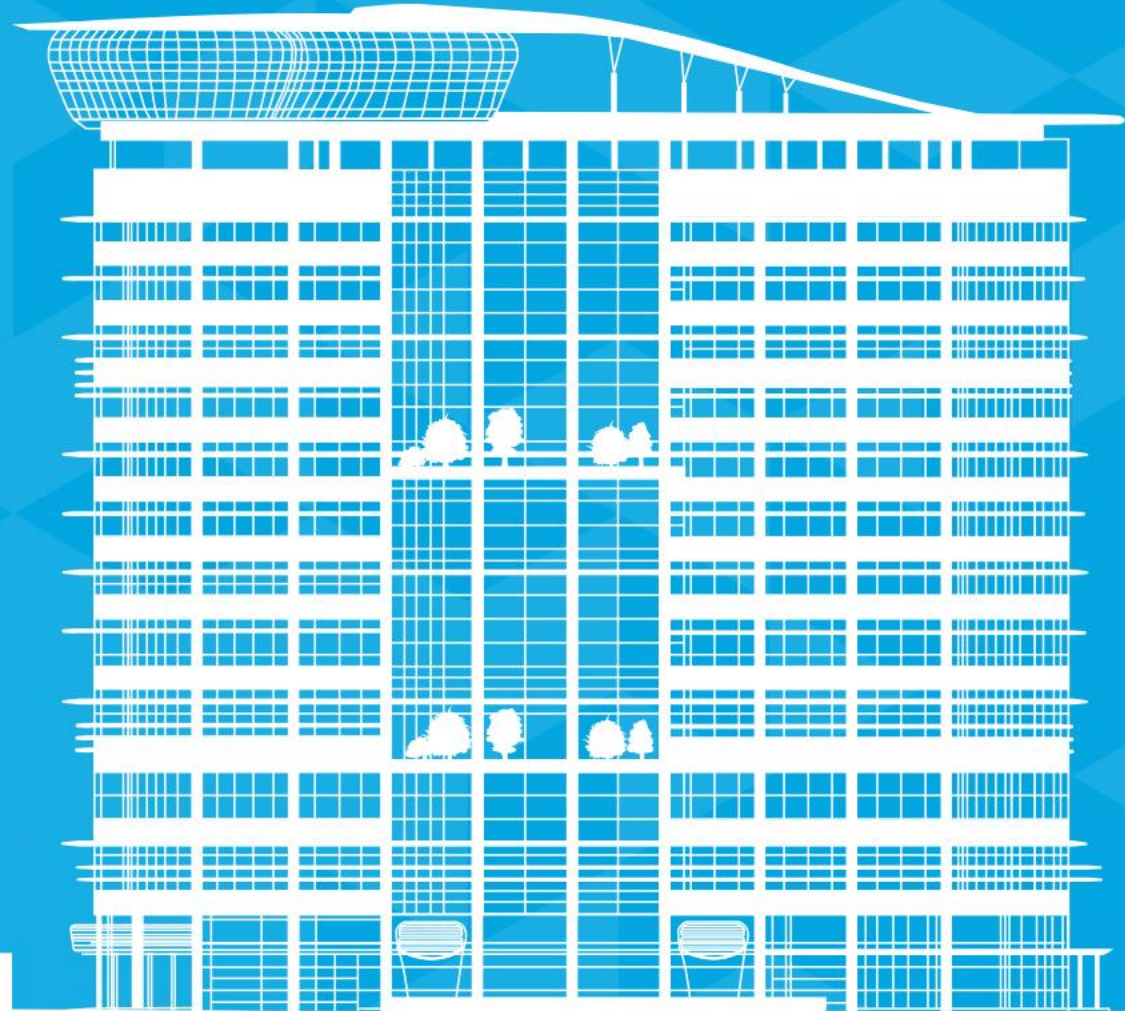


# Operations Remake

Innovating and Optimizing Public Library Operations

Presented by:  
Lo Wan Ni

Manager, Library Planning and Development  
National Library Board Singapore



NLB | National Library Board  
Singapore

# About Public Libraries

## Key Statistics

---

**26** branches  
**3** library tiers – regional,  
standalone, mall

**30.9 mil** loans  
**25.5 mil** visitors  
**2.4 mil** members  
**7.5 mil** physical items

## Vision

---

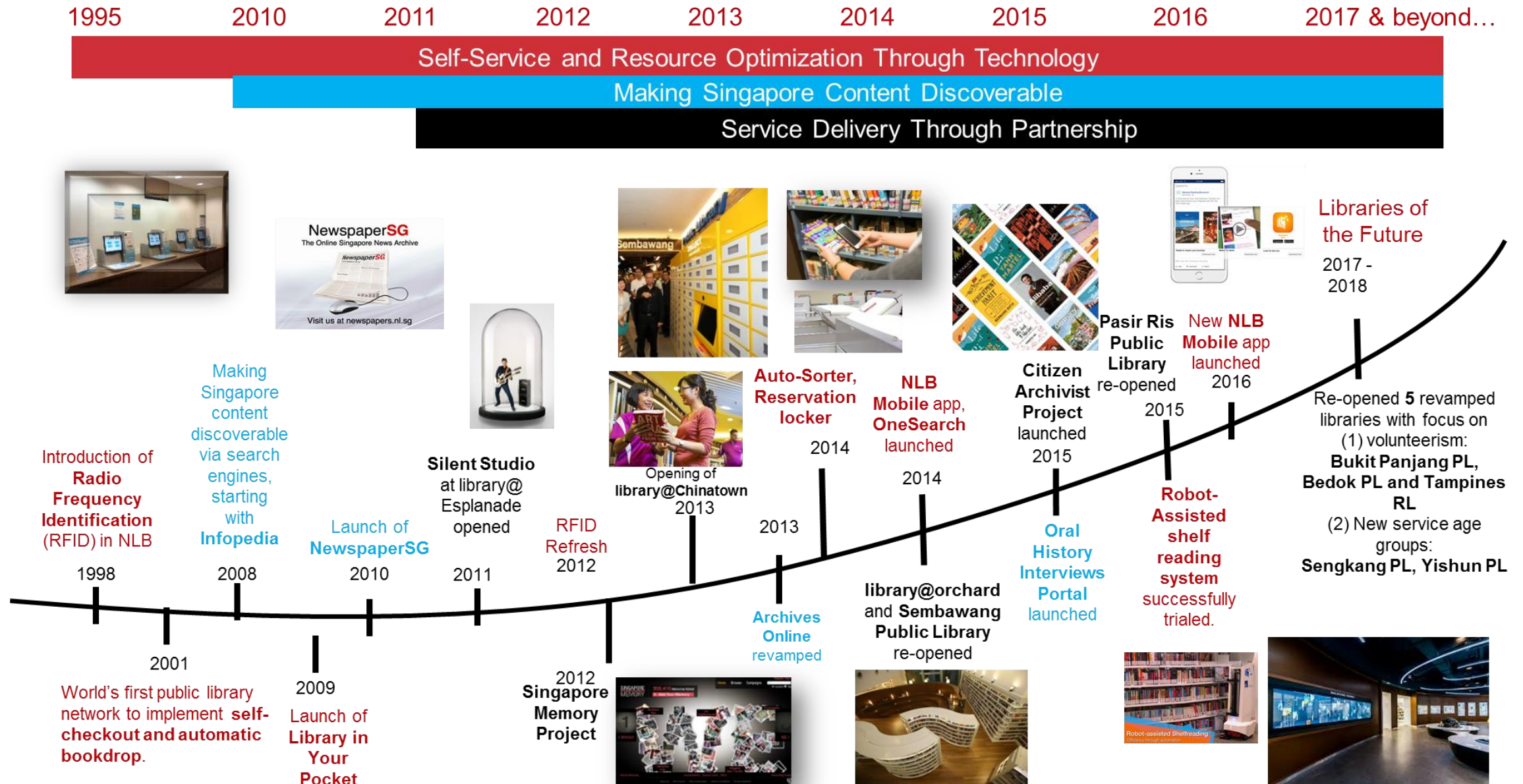
***Readers*** for Life  
***Learning*** Communities  
***Knowledgeable*** Nation

## Mission

---

We make **knowledge**  
come alive  
spark **imagination** and  
create **possibilities**

# Our Innovation Journey

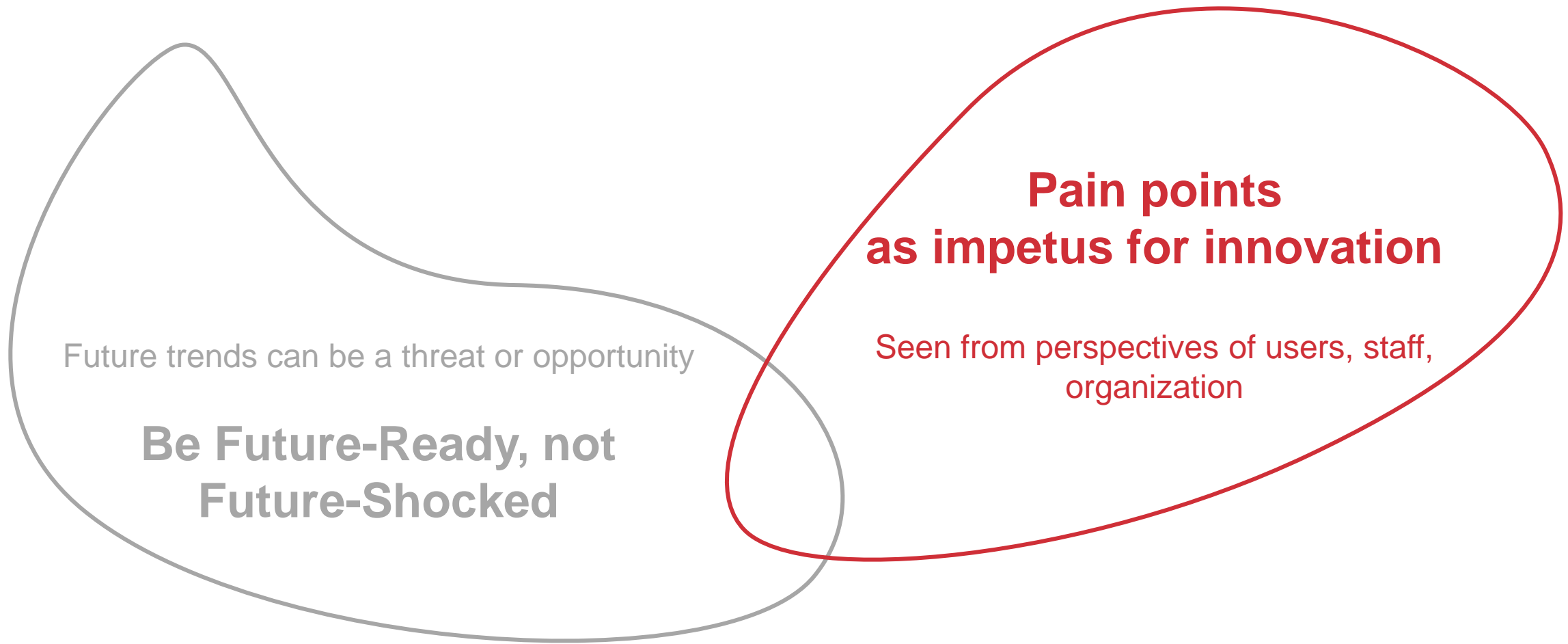


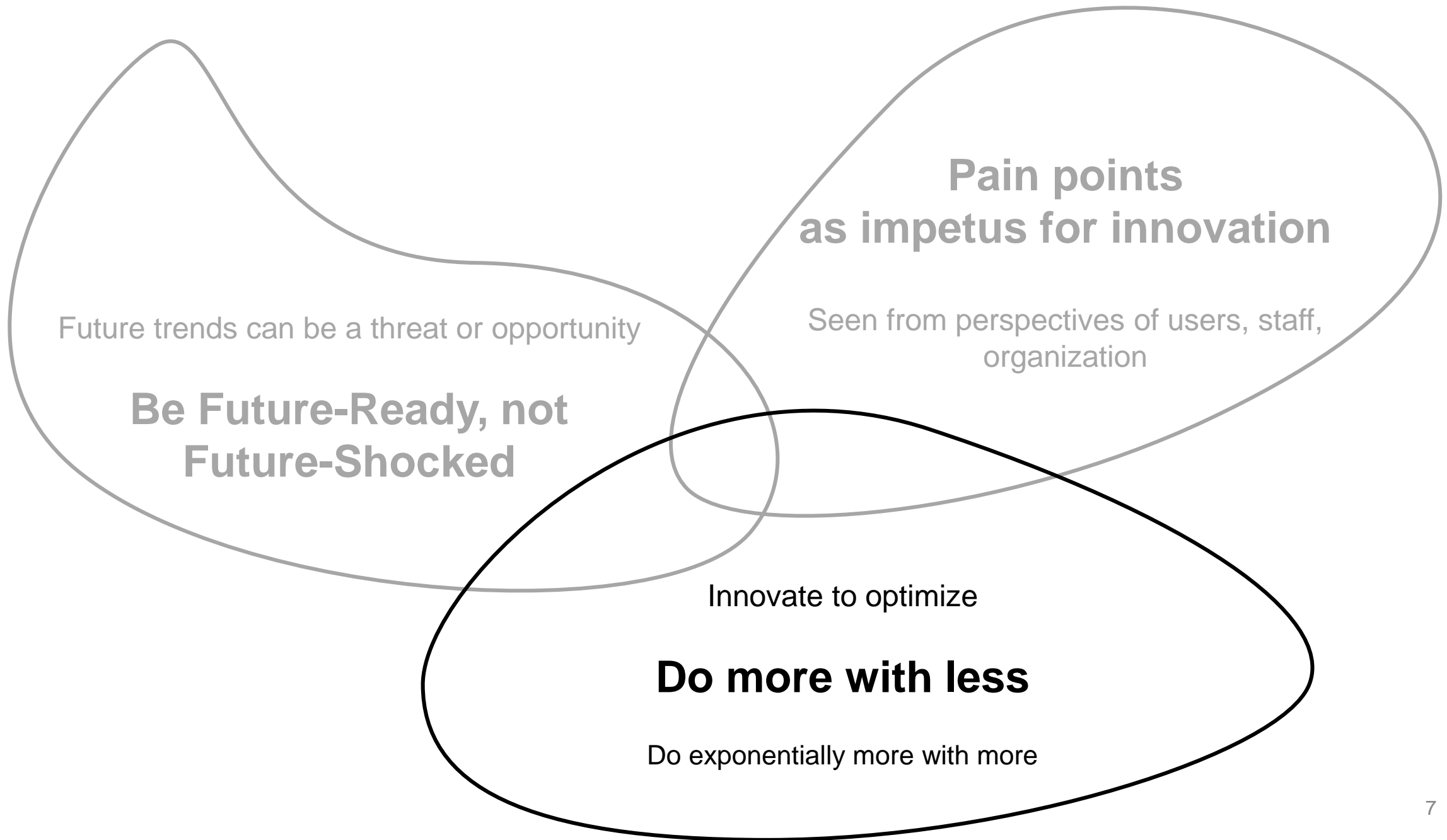
# WHY ARE WE Remaking Operations?

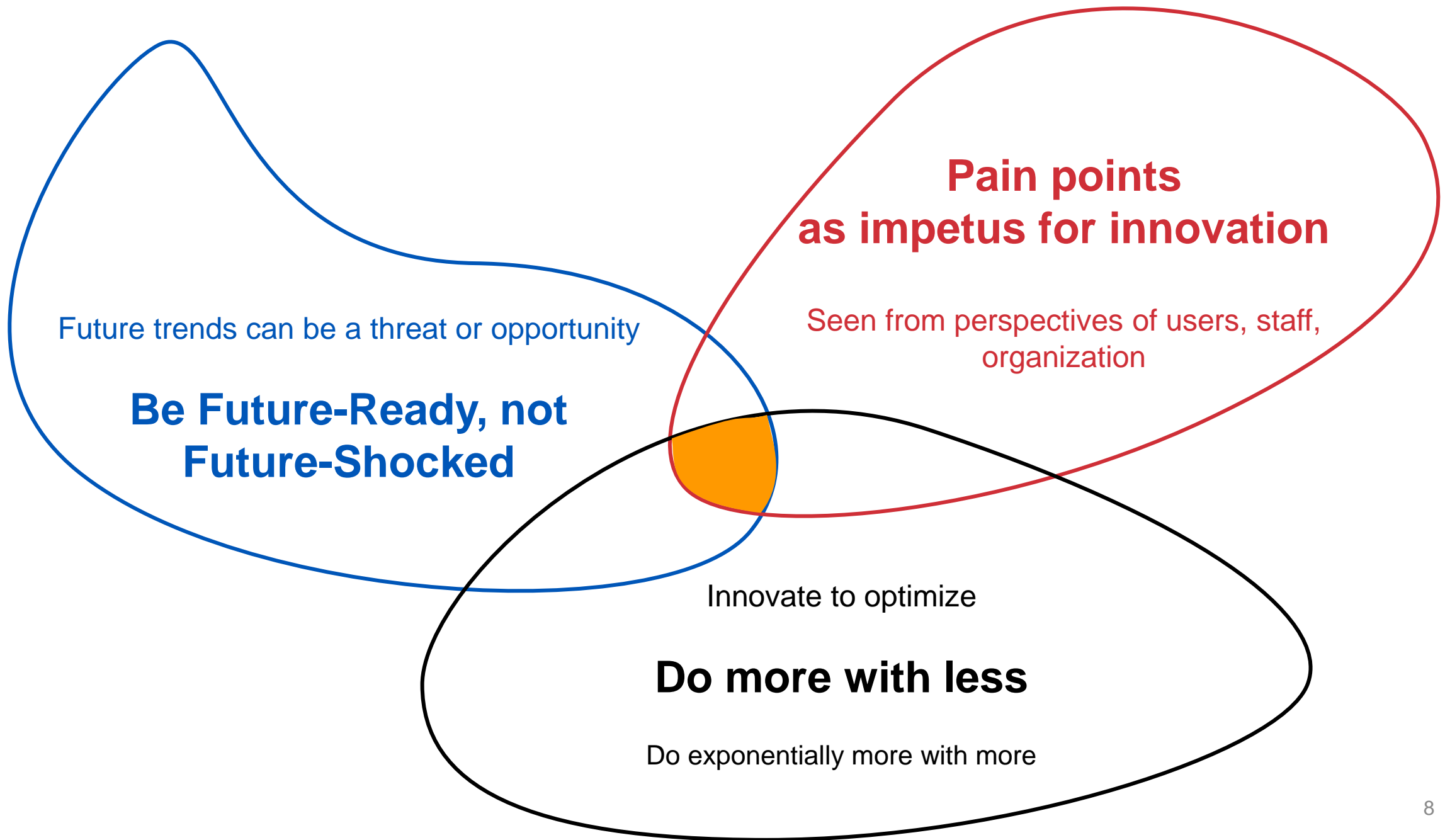


Future trends can be a threat or opportunity

**Be Future-Ready, not  
Future-Shocked**









“

Innovation without **demonstrable value** being added to processes or services is not something that is typically valued by an organization's leadership.

H. Frank Cervone, 2010

”

**How Might We  
CREATE VALUE?**

# Value Creation

---

## Organization Goals

Citizen Goodwill  
Increased Usage  
Resource Optimization

# Value Creation

---

## Organization Goals

Citizen Goodwill  
Increased Usage  
Resource Optimization

---

## Workplace Experience

Efficiency  
Redefined Scope  
Empowerment

# Value Creation

---

## Customer Journey

Convenient  
Seamless  
Low barriers

---

## Organization Goals

Citizen Goodwill  
Increased Usage  
Resource Optimization

---

## Workplace Experience

Efficiency  
Redefined Scope  
Empowerment

**How Might We  
TAKE THE FIRST STEPS?**

# OPERATIONS REMAKE

---

*At a glance*

*Outcomes*



EFFICIENCY  
CONVENIENCE

---

PRODUCTIVITY

# OPERATIONS REMAKE

*At a glance*

*Processes*



Time To  
Information

Time to Shelf

Time To  
Checkout



EFFICIENCY  
CONVENIENCE

PRODUCTIVITY



# OPERATIONS REMAKE

*At a glance*

*Outcomes*



EFFICIENCY  
CONVENIENCE

PRODUCTIVITY

*Processes*

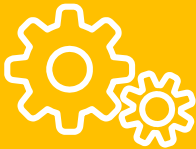


Time To  
Information

Time to Shelf

Time To  
Checkout

*Enablers*



MECHANISATION

AUTOMATION

DIGITALISATION

# OPERATIONS REMAKE

*At a glance*

*Outcomes*



EFFICIENCY  
CONVENIENCE

PRODUCTIVITY

*Processes*

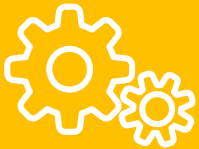


Time To  
Information

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*Enablers*



MECHANISATION

AUTOMATION

DIGITALISATION

*Indicators*



QUANTITATIVE

- No. of steps taken to complete task
- Amt. of time taken to complete task
- Amt. of output upon completion of task

QUALITATIVE

- Workplace Conditions (Staff)
- On-Site Experience (Customers)

**How Might We  
TRANSLATE STRATEGY TO ACTION?**

# Our 5-Step Action Plan

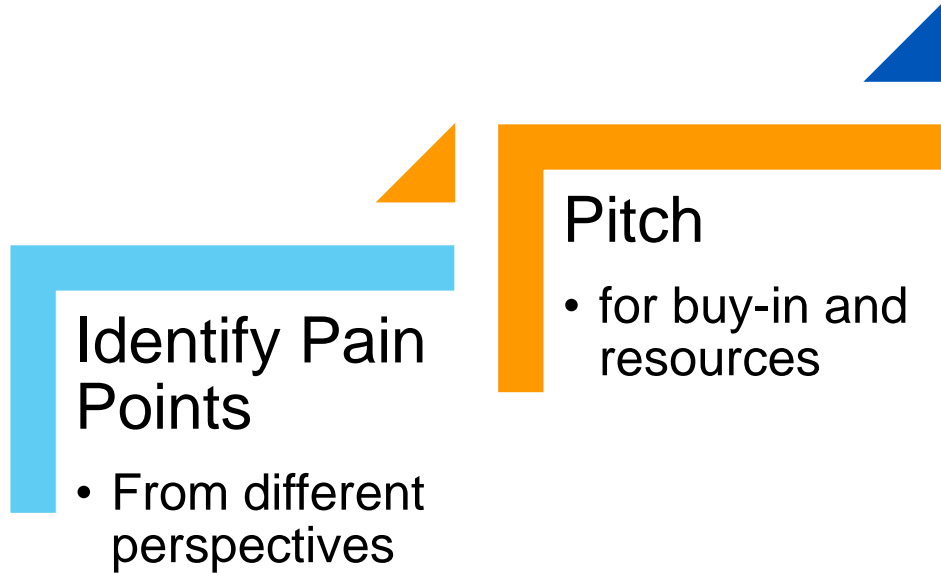
# Our 5-Step Action Plan



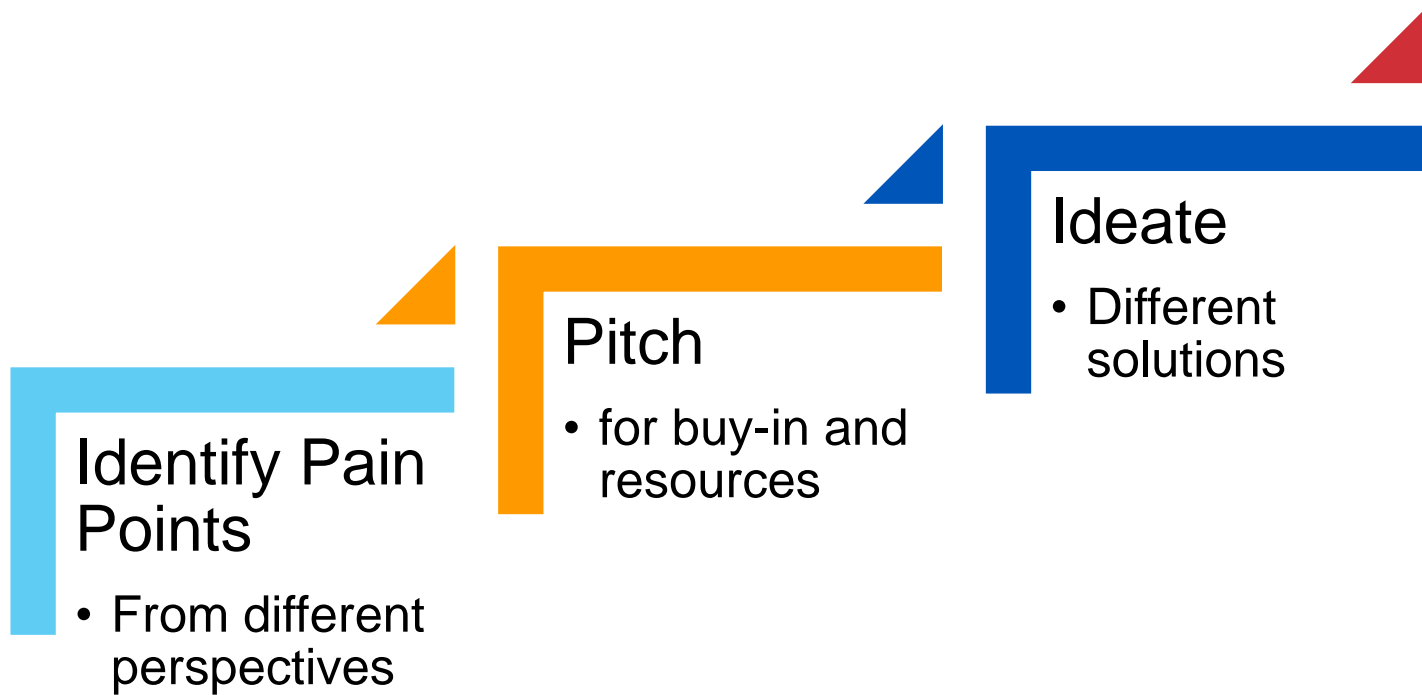
## Identify Pain Points

- From different perspectives

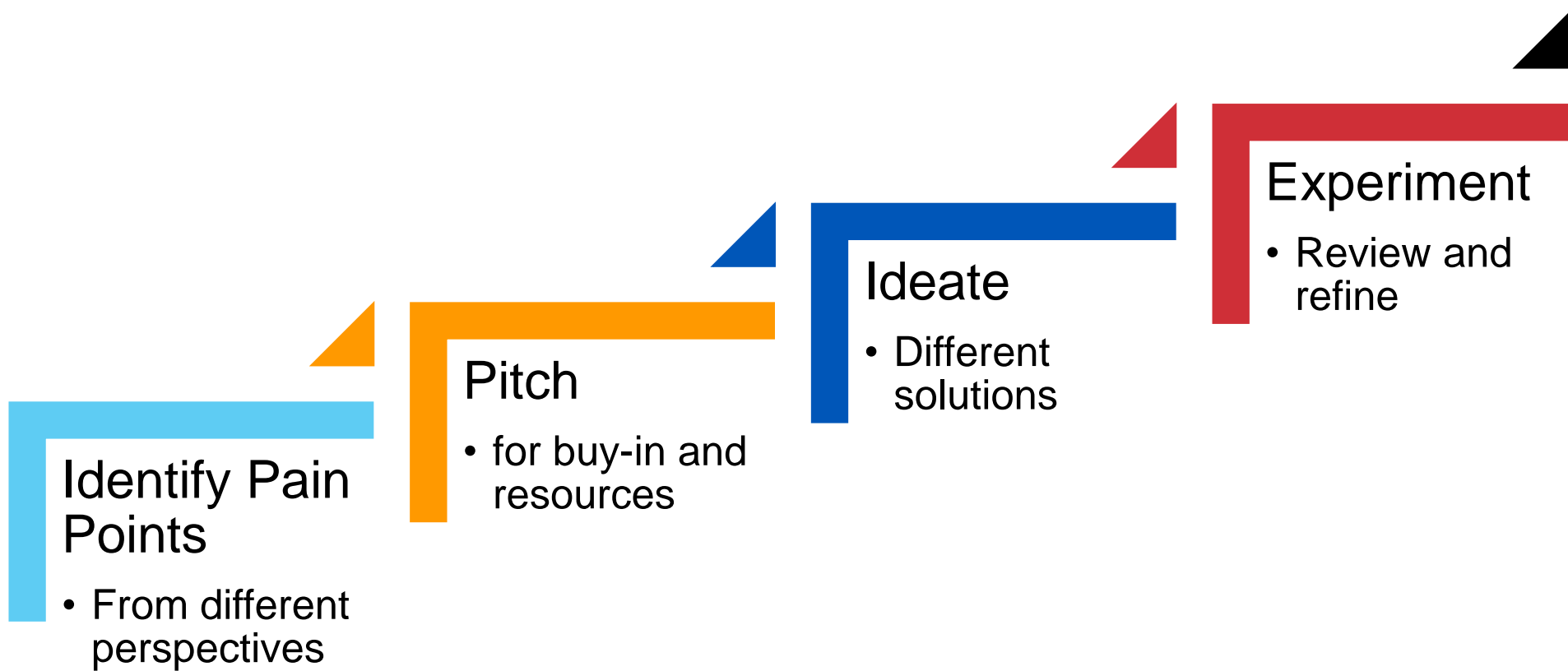
# Our 5-Step Action Plan



# Our 5-Step Action Plan

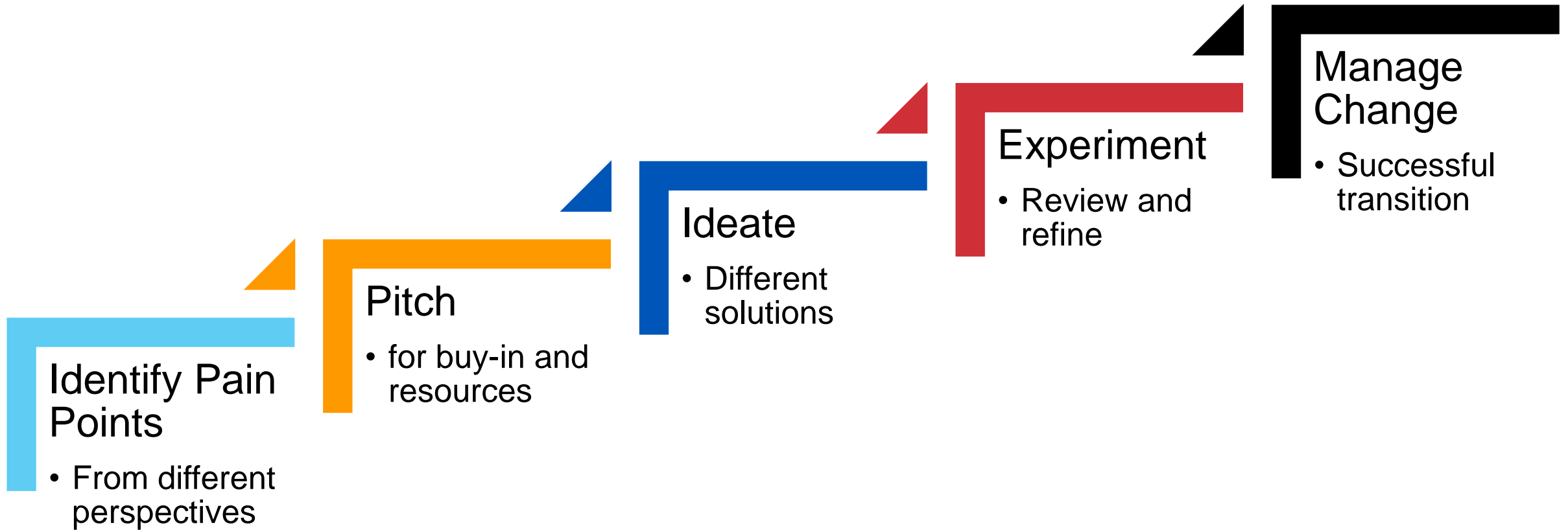


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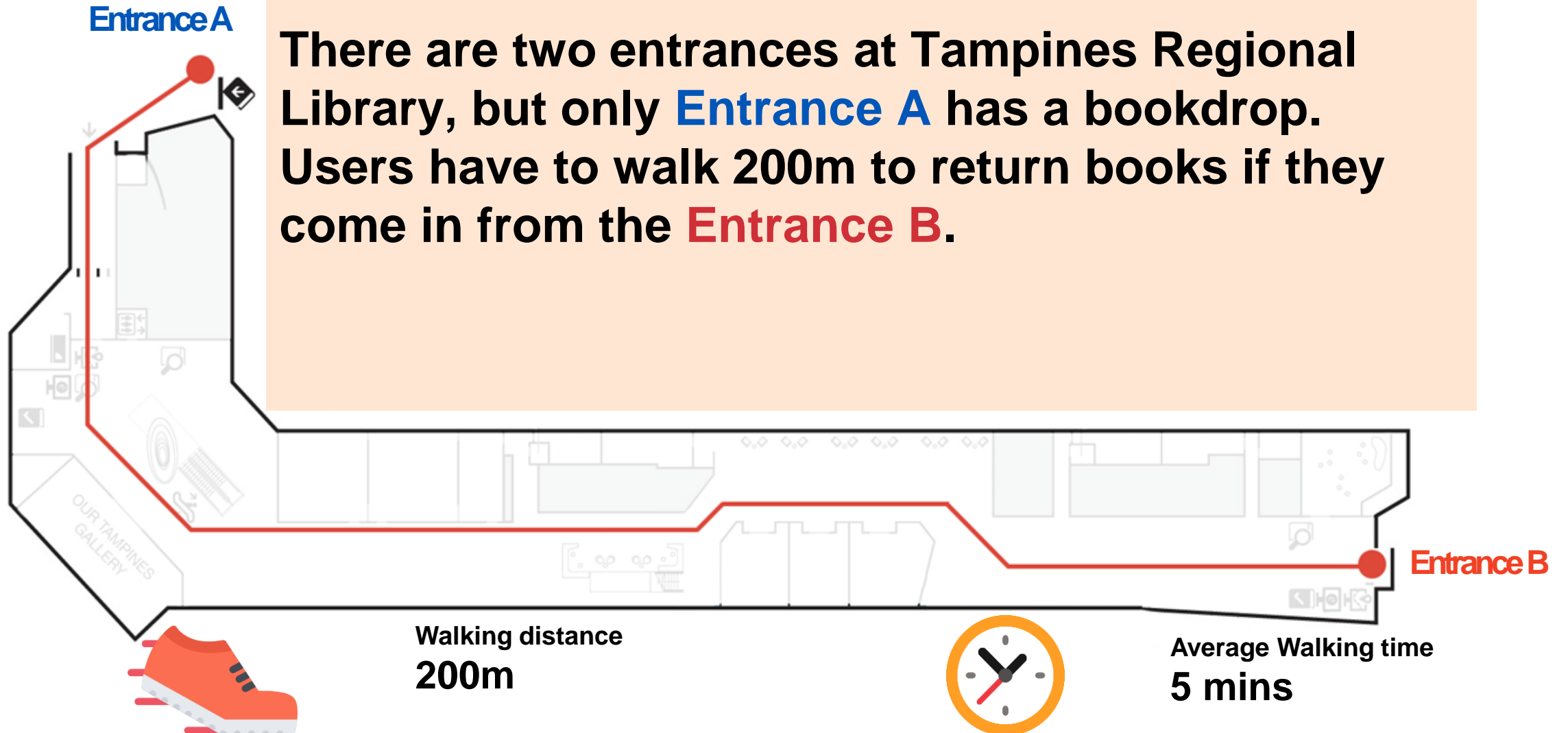




# Our 5-Step Action Plan



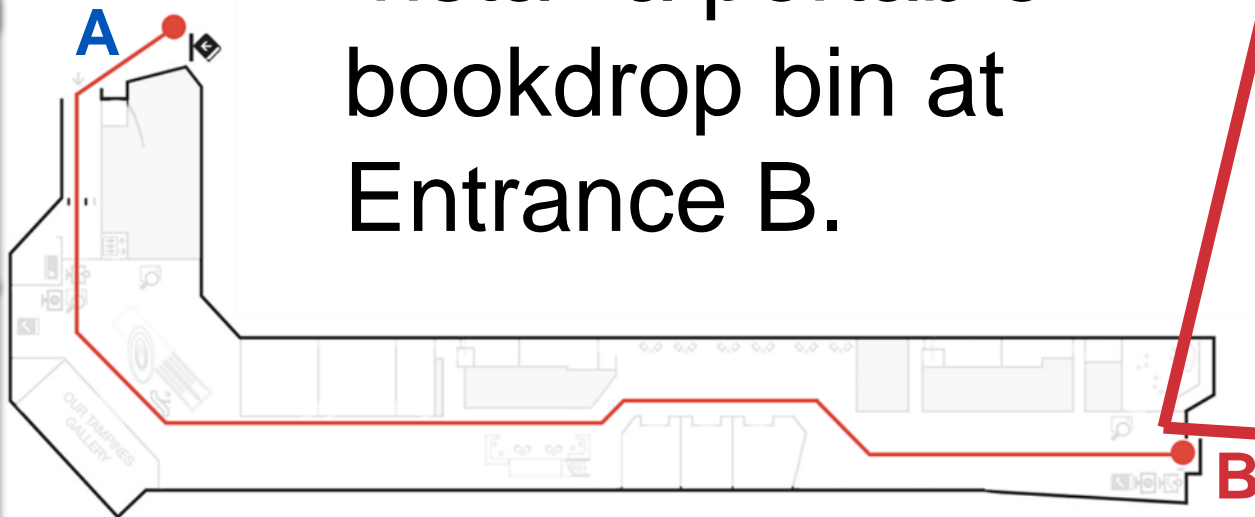
# How best to identify pain points?



There are two entrances at Tampines Regional Library, but only **Entrance A** has a bookdrop. Users have to walk 200m to return books if they come in from the **Entrance B**.

## Solution 1:

Install a portable bookdrop bin at Entrance B.



## Problem:

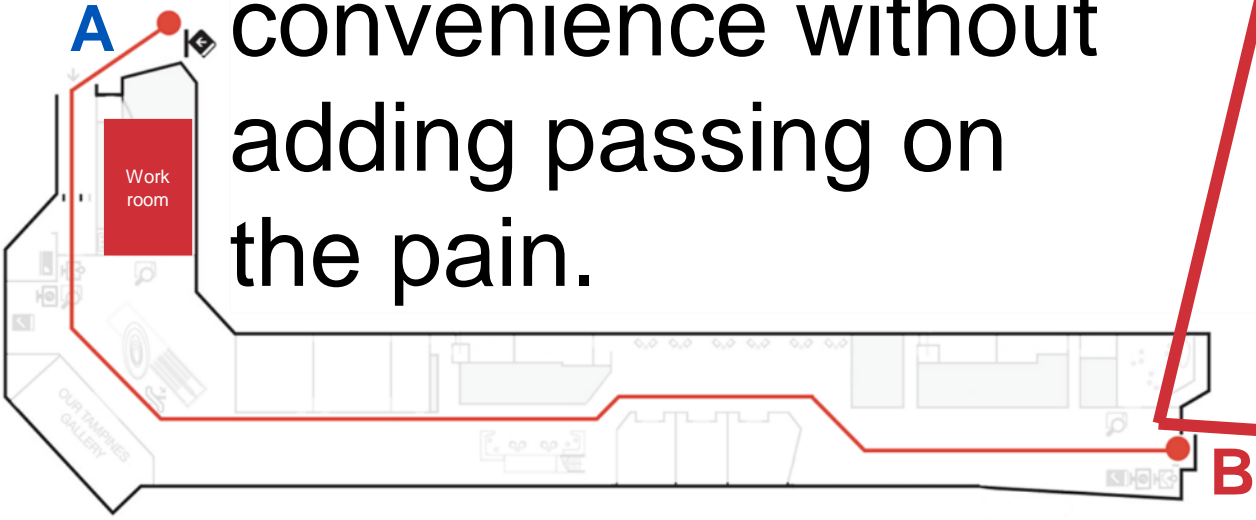
Effort is transferred to staff.  
**Workroom** is also about 200m away.





# Solution 2:

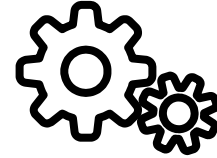
Use of **A**utonomous **B**ookdrop **B**in to increase user convenience without adding passing on the pain.



# How do we persuade stakeholders?



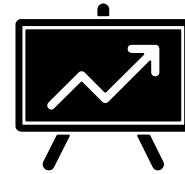
**CURRENT STATE**



**HOW-TO**



**VALUE PROPOSITION**



**PERFORMANCE MEASURE(S)**

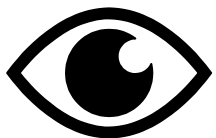


**TRIAL SITE(S)**



**SUCCESS INDICATOR(S)**

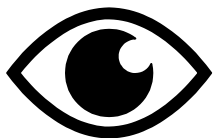
## *Example*



Current State

I am perceived as overly serious at work and during presentations.

## Example



Current State

I am perceived as overly serious at work and during presentations.

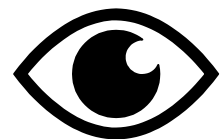


Value Proposition

Injecting humour can build rapport with others leading to better working relationship.



# Example



Current State

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Value Proposition

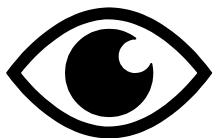
Injecting humour can build rapport with others leading to better working relationship.



Trial Site

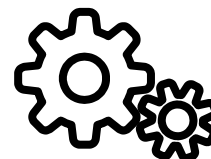
APLIC 2018

## Example



Current State

I am perceived as overly serious at work and during presentations.



How To

I will insert a funny slide explaining how to pitch an innovation proposal.



Value Proposition

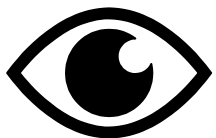
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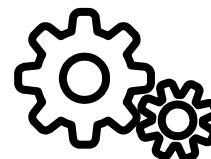
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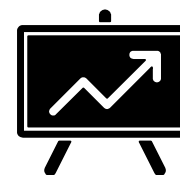
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Performance Measures

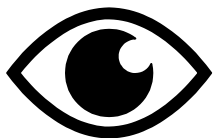
No. of attendees who laughed.  
Loudness of laughter.



Trial Site

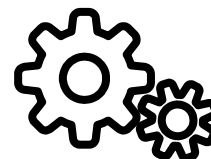
APLIC 2018

## Example



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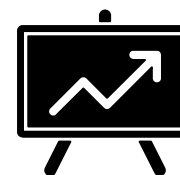
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Performance Measures

No. of attendees who laughed.  
Loudness of laughter.



Trial Site

APLIC 2018



Success Indicators

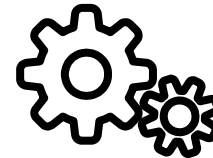
A majority of attendees laughed loudly.

## Example – Foreign Membership Registration



Current State

Most people can register as a member easily. Foreigners need staff to verify their ID.



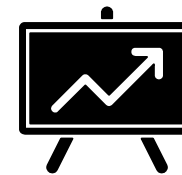
How To

Change the registration mechanism using an OCR card scanner.



Value Proposition

A DIY registration process will make it more convenient, and increase our reach.



Performance Measures

No. of successful registration and user rating.



Trial Site

Libraries with more foreigners.



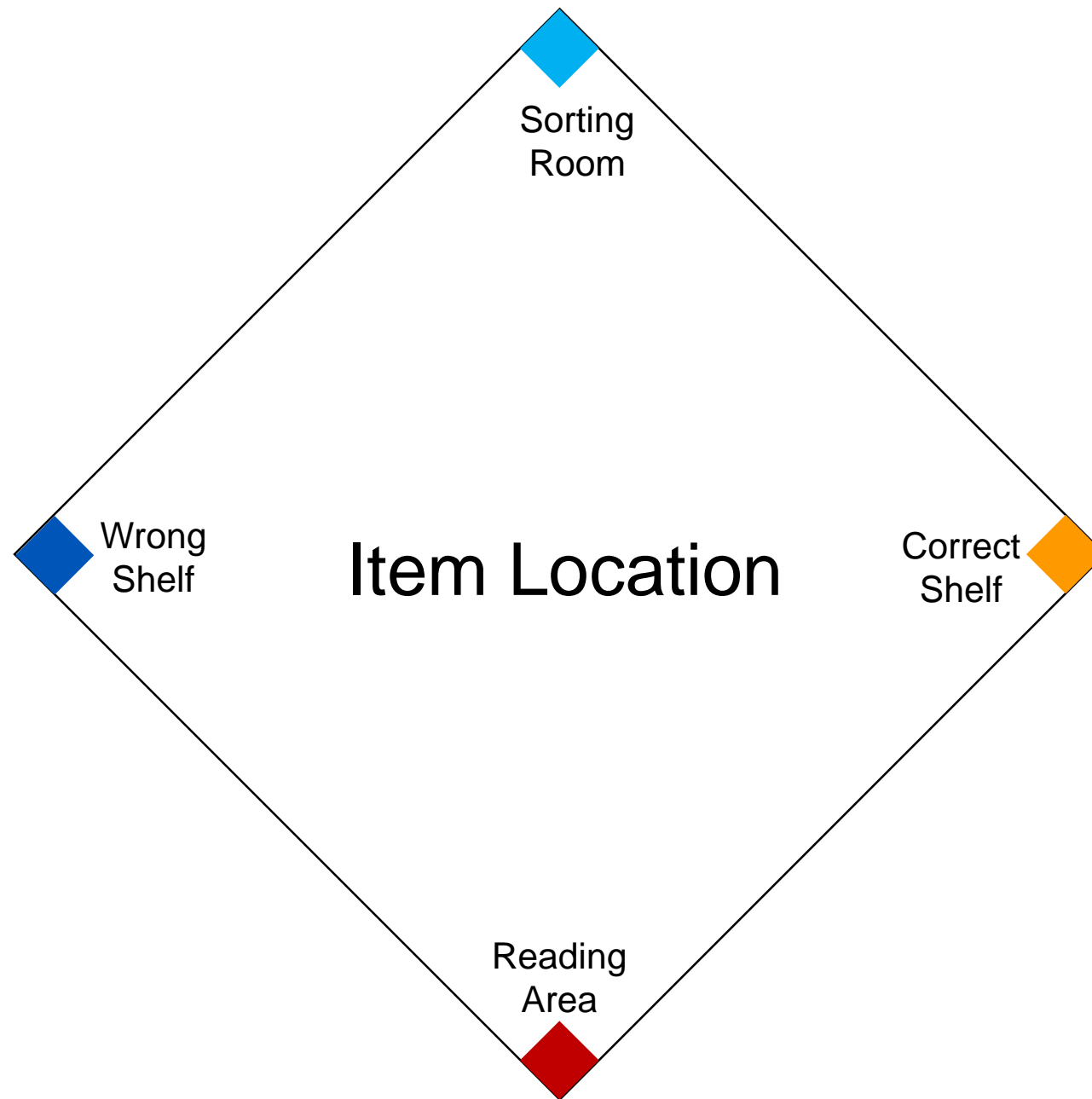
Success Indicators

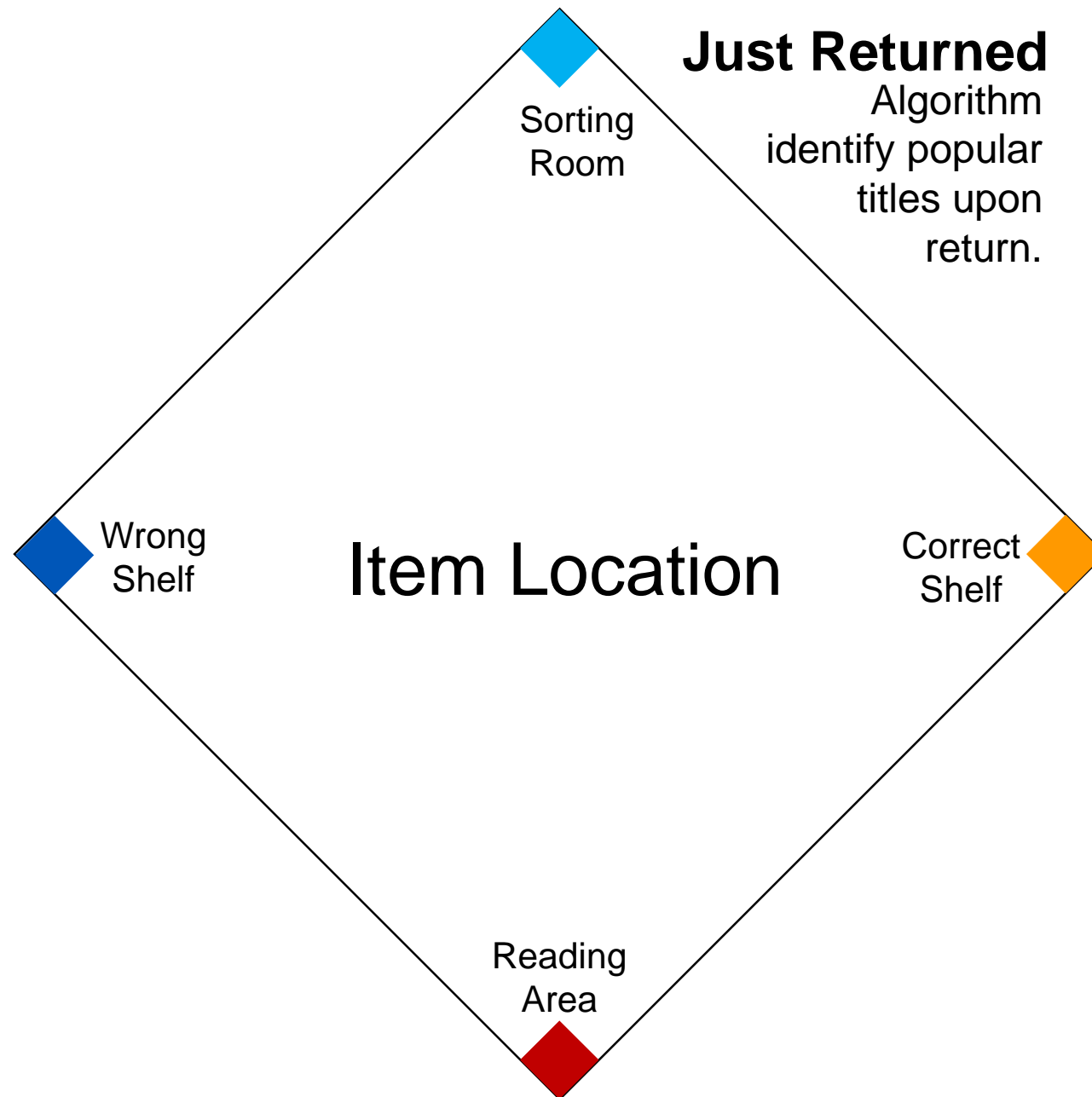
More foreign members and higher usage of libraries.

# How may we solve a complex problem?

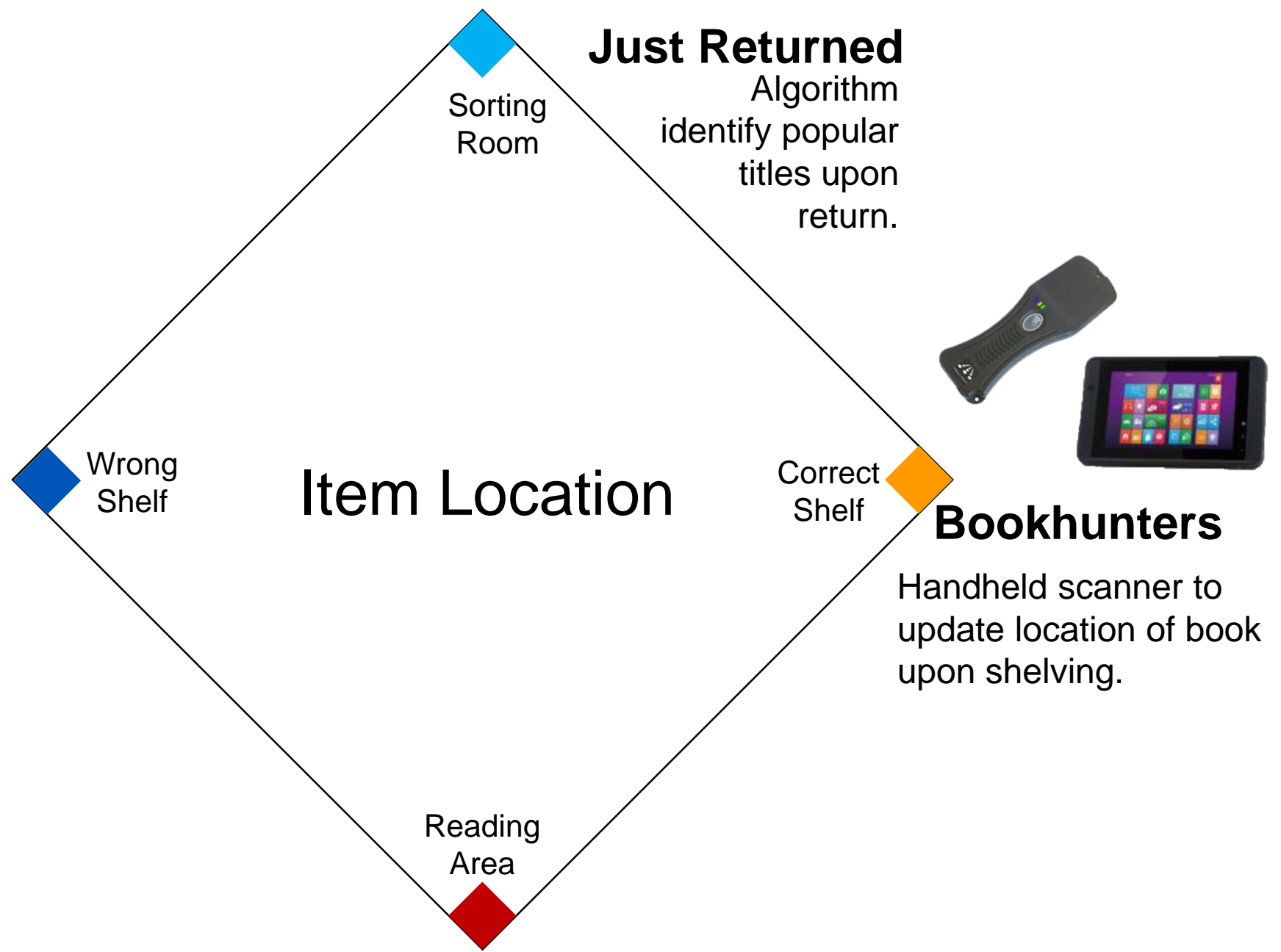
**Problem: users can't locate the books they want.**

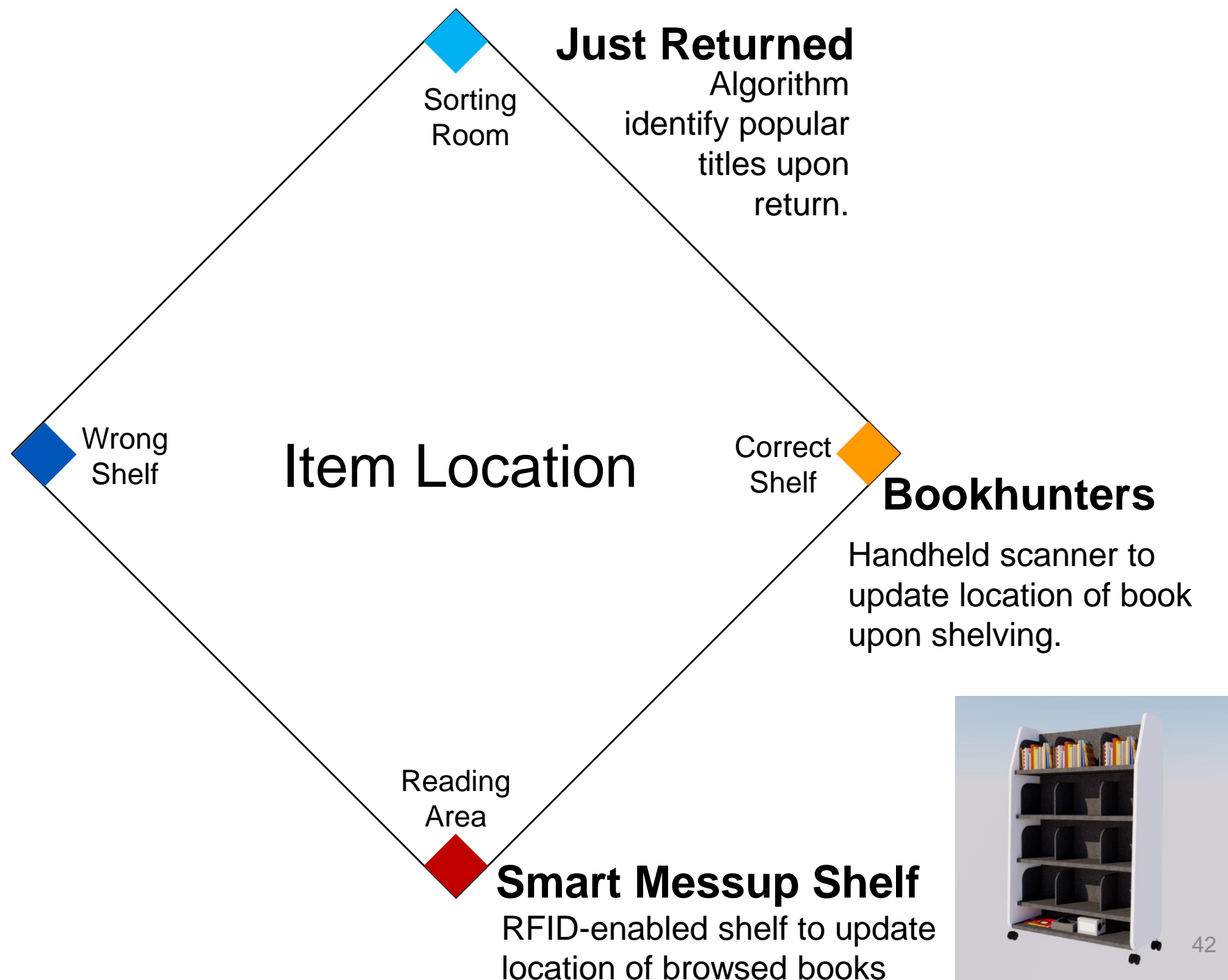














### Sensorbot

Shelfreading robot generates report on mis-shelved and misplaced items



Wrong Shelf



### Just Returned

Algorithm identify popular titles upon return.

Sorting Room



Correct Shelf

### Bookhunters

Handheld scanner to update location of book upon shelving.

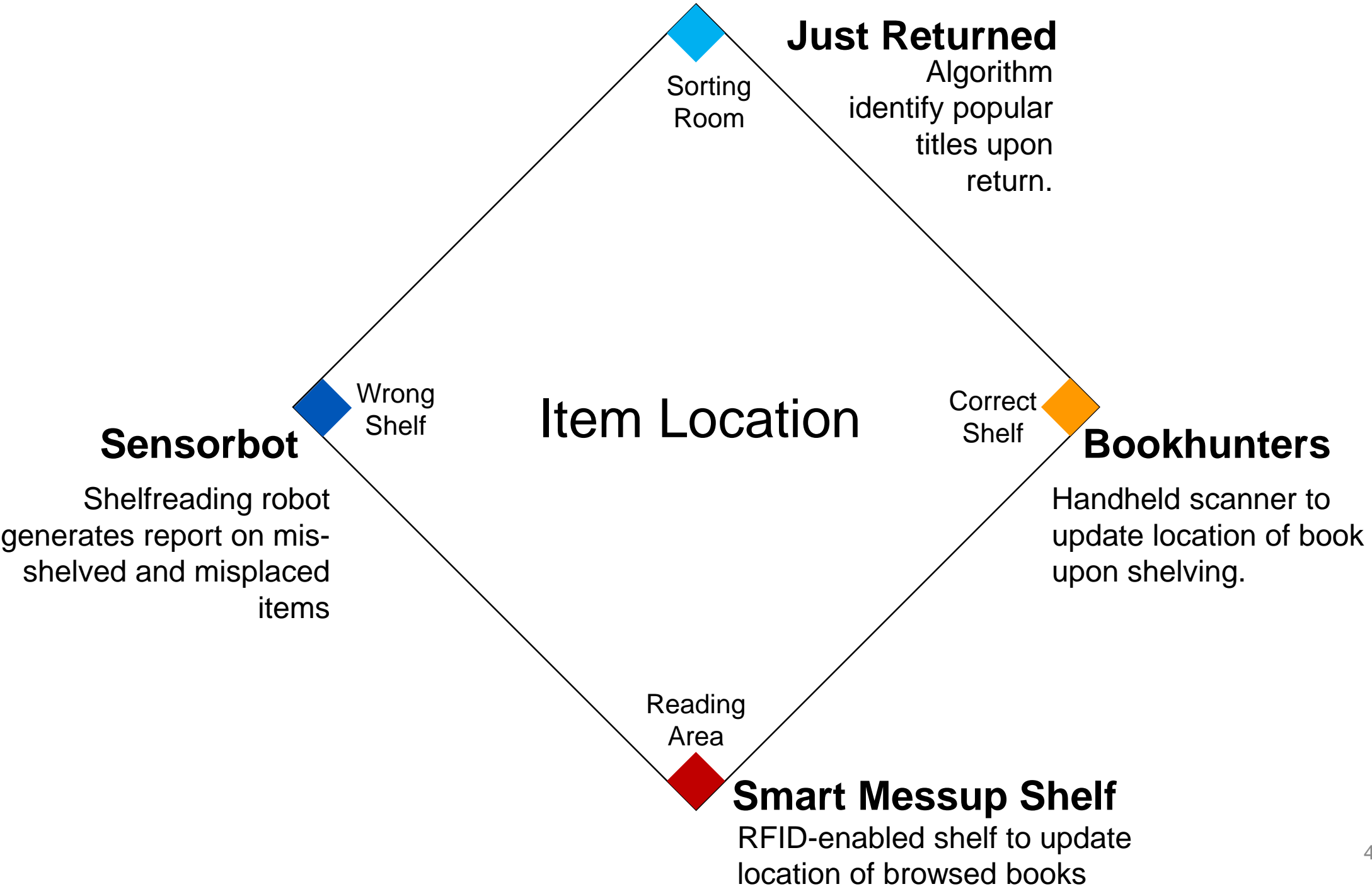


### Smart Messup Shelf

RFID-enabled shelf to update location of browsed books

Reading Area

## Item Location



# What happens if it doesn't work?



Book Hunters devices did not work as well as expected.

Review

Refine

Extract Learning Point

# What happens if it doesn't work?



Just Returned Algorithm  
Many rounds of tweaking to  
derive secret recipe

Review

Refine

Extract Learning Point

# What happens if it doesn't work?



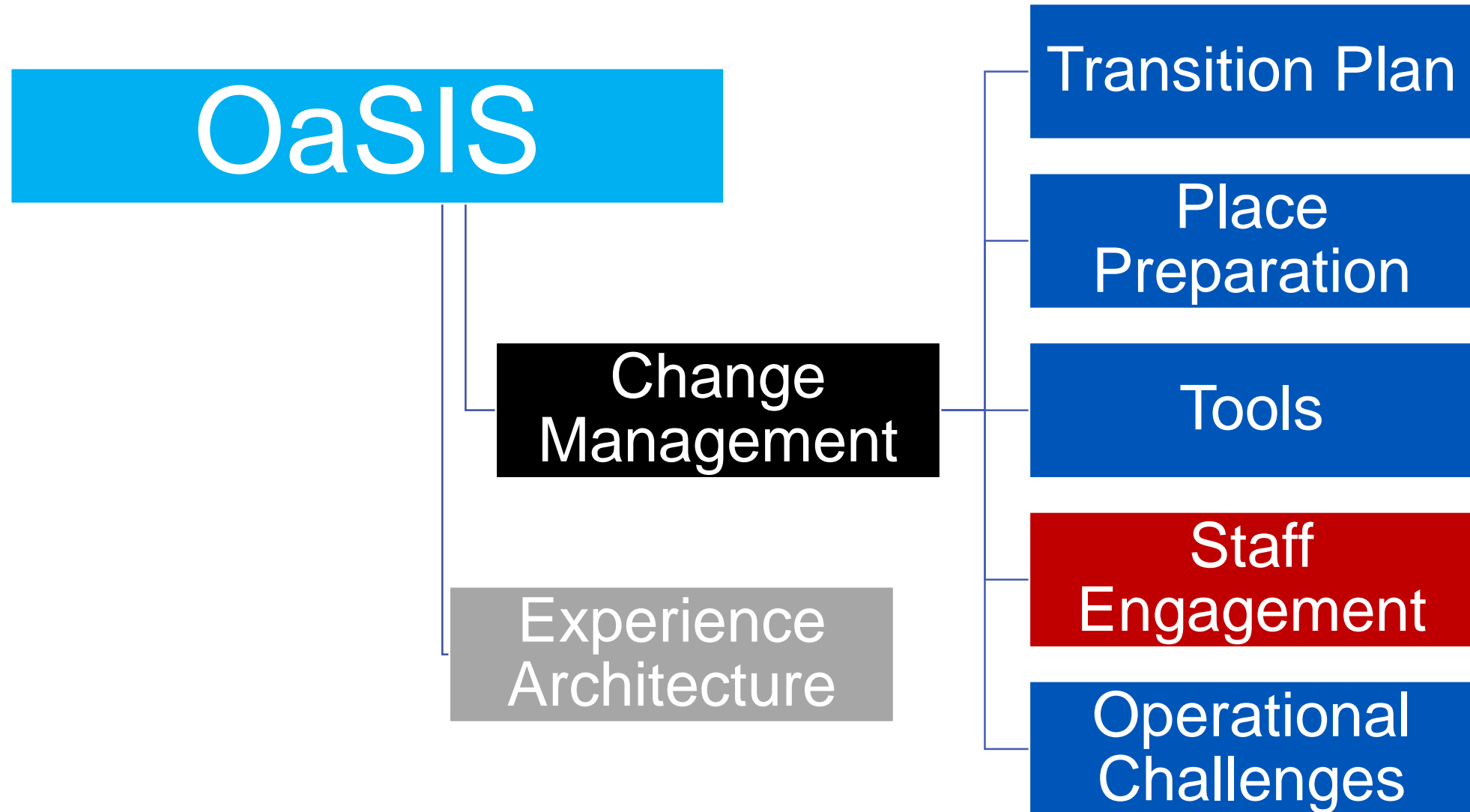
A robotic book display  
Emergency stop button  
prone to acts of mischief

Review

Refine

Extract Learning Point

# How may we manage changes?





**How Might You  
embark on your own  
Operations Remake?**

**Why remake  
operations?**

**Why remake  
operations?**

**How to  
create value?**

**Why remake  
operations?**

**How to  
create value?**

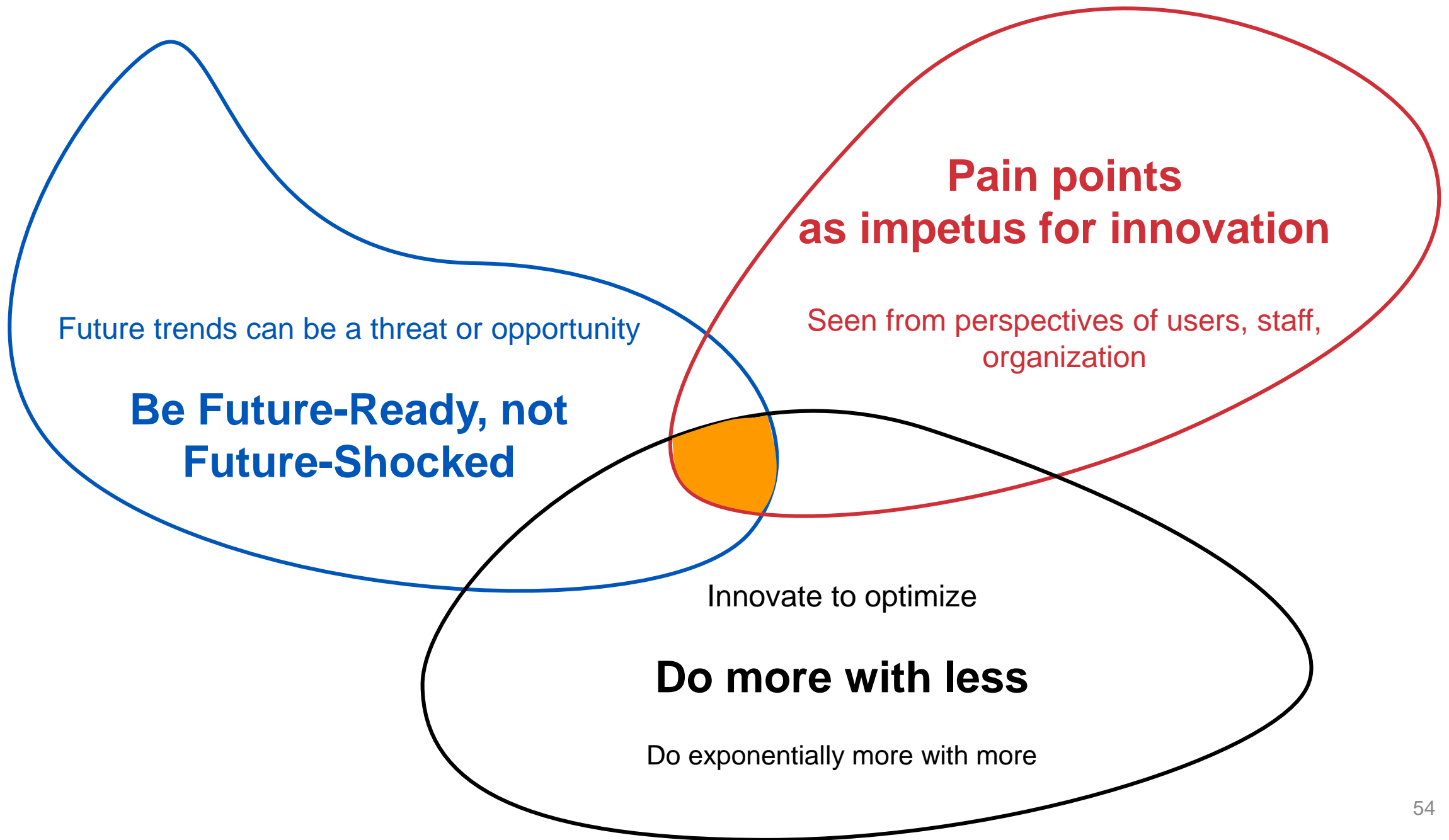
**How to take  
the first  
steps?**

**Why remake  
operations?**

**How to  
create value?**

**How to take  
the first  
steps?**

**How to turn  
strategy to  
action?**



# Value Creation

---

## Customer Journey

Convenient  
Seamless  
Low barriers

---

## Organization Goals

Citizen Goodwill  
Increased Usage  
Resource Optimization

---

## Workplace Experience

Efficiency  
Redefined Scope  
Empowerment

# OPERATIONS REMAKE

*At a glance*

*Outcomes*



EFFICIENCY  
CONVENIENCE

PRODUCTIVITY

*Processes*

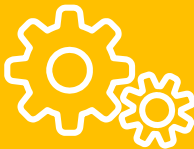


Time To  
Information

Time to Shelf

Time To  
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*Enablers*



MECHANISATION

AUTOMATION

DIGITALISATION

*Indicators*



QUANTITATIVE

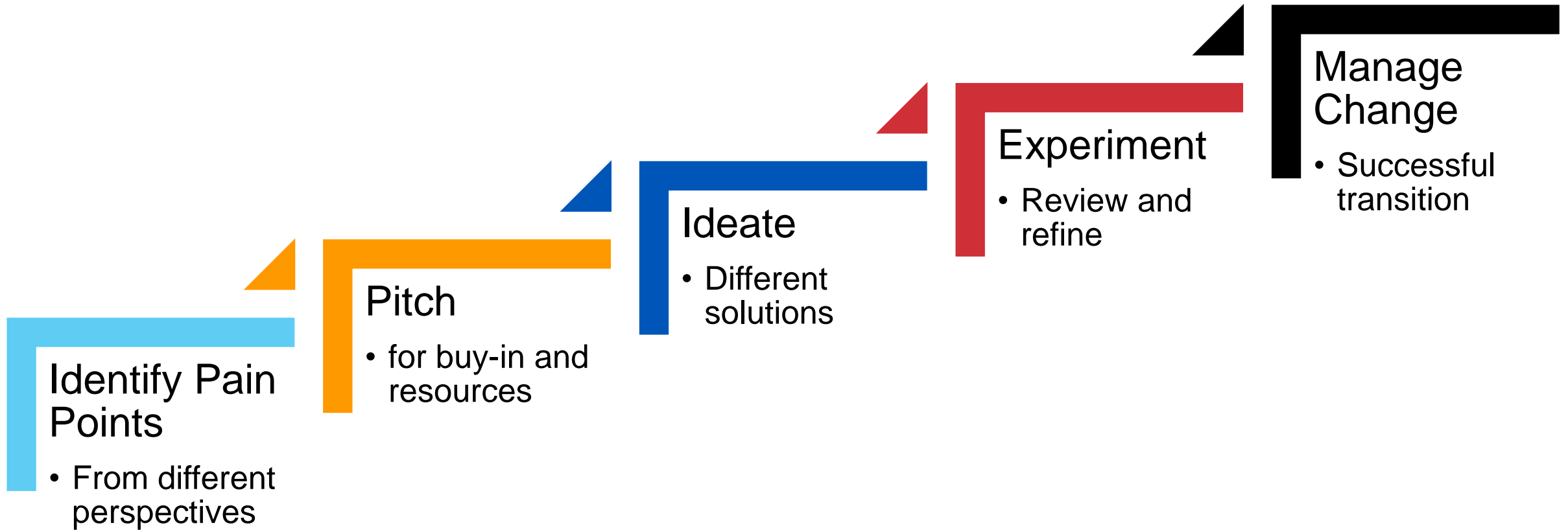
- No. of steps taken to complete task
- Amt. of time taken to complete task
- Amt. of output upon completion of task

QUALITATIVE

- Workplace Conditions (Staff)
- On-Site Experience (Customers)



# Our 5-Step Action Plan



“

Innovation comes from long-term thinking and iterative execution.

*Reid Hoffman, 2014*

”

# Thank you!

**E: LO\_WAN\_NI@NLB.GOV.SG**